Florida Oral Health Alliance

Florida Oral Health Alliance Meeting
Friday, November 22, 2019

Twitter: @FL_OH_Alliance
#OPENFL
Result:
All Florida children, youth and families have good oral health and well-being, especially those that are vulnerable.
Headline Indicator #1: Percentage of Medicaid-eligible Children Ages 0 - 20 Receiving any Dental Services

Source: Florida Form CMS-416 line 12a data retrieved in November 2019 from the Florida Institute for Health Innovation.
Headline Indicator #2: Percentage of Medicaid-eligible Children Ages 1 - 20 Receiving Preventive Dental Services

Source: Florida Form CMS-416 line 12b minus <1 data retrieved in November 2019 from the Florida Institute for Health Innovation.
Meeting Results

- By the end of the meeting, participants will have:
  - Gained an understanding of what is next for oral health policy on a state and national level as the 2020 approaches.
  - A better sense of how to address stakeholders who are fiscally-driven in their decision-making.
  - Received a recap from the OPEN Nationals Meeting in Baltimore and initiatives that are underway to put oral health on the forefront of the healthcare discussion.
What’s Next in Oral Health Policy

Melissa Burroughs
Oral Health Campaign Manager
We advocate for high-quality, comprehensive, affordable health care and improved health for all including oral health.
Oral Health for All

Policy Goal: Expand Oral Health Coverage for All
- Medicare Dental Benefit
- Medicaid Dental Benefit for Adults
- Raise Profile of Oral Health

Elevate Oral Health in Policy Discussions

Empower Oral Health Community

National Advocacy/Coalition of Allies

State Partners and State Wins
How are policy decisions made?

State and National Level

What are policy makers/candidates already thinking about?

• Budgets
• Healthcare affordability (for constituents, for the government)
• National conversation on comprehensive healthcare
• Maybe: coverage programs (Medicare and Medicaid)

What are policymakers/candidates not thinking about? (usually)

• Oral health, why it matters, who is affected
So how do we get policymakers interested?

**Responsible Management**
- ER use
- Reduced health care costs for chronic disease
- Improved overall health

**Comparisons to Other States**

**Personal Stories**

**Strategic Messengers**
Framing and Data
Framing the Conversation

Responsible Management
Why does it matter? What's at stake?

The story you're telling:
Using our nation's resources wisely means making smart decisions now to avoid problems later. By making sure that all communities have strong prevention efforts in place and access to oral health care, we can reduce costs of stopping problems before they start.

Strategically redirects thinking away from patterns such as:
- Health Individualism - Us vs. Them

Data that Helps

**ER use**
- Texas
- Maryland
- Missouri

**Reduced health care costs for chronic disease**
- Diabetes
- Heart Disease
- Stroke

**Improved overall health**
- Pregnancy outcomes
- Alzheimer's
- Chronic conditions
- Nutrition
- Pain
Non traumatic dental visits to Emergency Department – Medicaid Claims

- Adult dental services started January 2016
- January 2018 shows a 44% decrease compared to January 2015
- This is not because we have fewer Medicaid participants those levels have stayed the same
- The rates per 100,000 are 38% lower
Chronic Disease/Health Care Cost-examples

<table>
<thead>
<tr>
<th>Health Expenditures for Non Elderly Adults by Health Condition and by Those with and without a Preventive Dental Visit, 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Population (in millions) [unweighted]</strong></td>
</tr>
<tr>
<td>-------------------------------------------------</td>
</tr>
<tr>
<td>Total Population</td>
</tr>
<tr>
<td>15.681 [15,683]</td>
</tr>
<tr>
<td>Coronary heart disease</td>
</tr>
<tr>
<td>3.381 [389]</td>
</tr>
<tr>
<td>Diabetes</td>
</tr>
<tr>
<td>11.187 [1,777]</td>
</tr>
<tr>
<td>High blood pressure</td>
</tr>
<tr>
<td>43.378 [4,344]</td>
</tr>
</tbody>
</table>

Overall Health - examples
Hospital Visits for Chronic Dental Conditions among Adults in Maryland (By County), Fiscal Years 2013-2016

- Allegany County
- Anne Arundel County
- Baltimore County
- Baltimore City
- Calvert County
- Caroline County
- Carroll County
- Cecil County
- Dorchester County
- Frederick County
- Garrett County
- Harford County
- Howard County
- Kent County
- Montgomery County
- Prince George's County
- Queen Anne's County
- Saint Mary's County
- Somerset County
- Talbot County
- Washington County
- Wicomico County
- Worcester County
State Comparisons
Florida & Medicare Oral Health Coverage

- 4,131,000 seniors and people with disabilities rely on Medicare in Florida
- 14% of older adults in Florida have lost all of their natural teeth due to oral disease
- 32% of older adults in Florida have not seen a dentist in over a year
By the Numbers: Medicare & Oral Health

• Nearly 60 million seniors and people with disabilities rely on Medicare for health coverage

• 27% of older adults have lost all of their natural teeth to oral disease

• 3 out of 5 older adults have not seen a dentist in over a year

• These stats and background information are available for your state
Medicaid Adult Dental-- 2019 Legislation

New Adult Dental Coverage for All Adults

• DE- added limited coverage (previously had nothing)

Major Steps Toward Adult Dental Coverage

• NH- added requirement that managed care plans offer dental (previously had emergency only)

Incremental Steps Toward Dental Adult Coverage

• Coverage for specific populations (elderly, pregnant women, COFA immigrants, people with disabilities, diabetes)
• Budget tweaks (caps, benefits covered, reimbursement rates (KS), studies)
Story Telling
Because I’m a disabled adult, I don’t have dental coverage and now most of my teeth are rotting and have to be pulled. I haven’t been able to afford dental care or dental insurance for the past 15 years. Just because you aren’t a child doesn’t mean you don’t need the services of a dentist.

Tracey, 52
Waldorf, MD

I went to the dentist today for the first time in a while. Even though I have insurance, it doesn’t cover all the things that I need, and paying out of pocket makes it hard to afford rent and food. I don’t understand why my plan covers root canals but it doesn’t cover crowns or the $2000 medication I needed to cure gum disease. I feel like I’m stuck, and I don’t know what to do.

Silvia, 32
Stockton, CA

If I had comprehensive dental health care, my periodontal disease could have been treated and my teeth saved. Unfortunately, I don’t, and I have lost half my teeth. The rest will either fall out or I will have to pay for emergency extractions at ER rates.

Michael, 65
Holiday, FL

I have been suffering with tooth pain for years. I have a broken tooth, decaying teeth, and my permanent dentures move while chewing. I am also diabetic, which forces me to see a dentist regularly to check for gum problems. I cannot afford to keep going to the ER.

Helen
Memphis, TN
Strategic Messengers
Putting it in Practice
“policy asks”

- **Medicare Oral Health Coverage**
  Congress should add oral health coverage to be included under Medicare Part B covered services

- **Pregnant Women’s Medicaid Coverage**
  Congress should make pregnant women’s oral health coverage a mandatory service in Medicaid

- **CDC Oral Health Funding for State Infrastructure**
  Congress should appropriate an additional $17.5 million to fully fund the CDC Division of Oral Health to support an oral health program in every state
Elections Matter Too

- Raise Issue’s Policy Maker Visibility
- Raise Issue’s Public Visibility
- Gauge Candidate’s Receptiveness
- Demonstrate Public Support of an Issue
- Can Set Up Longer Term Changes
Questions?
Background Resources

- Families USA website: [https://familiesusa.org](https://familiesusa.org)
- Oral Health Progress and Equity Network website (can join here): [www.oralhealth.network](http://www.oralhealth.network)
- Brief on Medicaid Adult Dental Coverage (from CHCS): [www.chcs.org/media/Adult-Oral-Health-Fact-Sheet_112118.pdf](http://www.chcs.org/media/Adult-Oral-Health-Fact-Sheet_112118.pdf)
- Status of state dental therapy laws (from ADHA): [https://www.adha.org/resources-docs/Expanding_Access_to_Dental_Therapy.pdf](https://www.adha.org/resources-docs/Expanding_Access_to_Dental_Therapy.pdf)
Data Resources

- Menski 2010 study; specifically looks at value of preventive dental care for older adults:
  https://www.ncbi.nlm.nih.gov/pmc/articles/PMC2951950/
- Avalere Health, Evaluation of Cost Savings Associated with Periodontal Disease Treatment Benefit, January 4, 2016,
- ESTIMATES $63.5 B savings from perio in Medicare over 10 years for chronic conditions.
- Kaiser Family Foundation study; good catchall on patient expertise and current sources of coverage/care. shows need, other sources of dental coverage, amount Medicare benes are currently spending out of pocket, potential for reduced ED use
- DentaQuest Institute findings re: Medicare spending in EDs for non-traumatic dental conditions (see Melissa to request a copy)
- Nursing facility residents: coverage and access to preventive and periodontal treatment would reduce instances of aspiration pneumonia and resulting hospital admissions (https://academic.oup.com/cid/article/40/12/1807/314357)
- MO ER visit reduction data can be found in this 2019 presentation: https://www.oralhealthmissouri.org/images/984/document/9-dane_968.pdf
- Maryland ER use for Non-Traumatic Dental Conditions: https://www.mdac.us/file_download/inline/57cb39db-b4f4-4cdb-8829-f062e7fe38c
- Texas ER Use for Non-Traumatic Dental Conditions:
Recap of OPEN Nationals in Baltimore
OPEN Nationals

- From October 23-25 the OPEN Network hosted their yearly national convening where 350 OPEN members came together to promote a shared commitment to health equity and social justice.

- OPEN provided participants with hands-on opportunities for advocacy and outreach during a scheduled “Hill Day” event, and day of service in a Baltimore community for those unable to attend the Hill Day event.

- Day one was dedicated to developing an awareness of the history and current reality of health equity and racial justice in the city of Baltimore and a shared understanding of the history of OPEN’s health equity and racial justice learning journey and tools gathered over the years.
On Day Two, the OPEN Network traveled in charter buses to Capitol Hill in Washington D.C. in order to meet with our state legislators and provide them information so that they may support specific oral health legislature that our network is behind. They were:

1. Congress should add oral health coverage under Medicare Part B covered services.
2. Congress should make oral health care a mandatory component of pregnancy-related benefits in Medicaid.
3. Congress should appropriate an additional $17.5 million to the CDC Division of Oral Health to support an oral health program in every state.
Hill Day!

- Our Florida Team was divided into groups of three as we met with staffers of three Florida Representatives:
  - Rep. Donna Shalala
  - Senator Marco Rubio
  - Senator Rick Scott
- Our groups each asked the staffers of our Representatives to support the aforementioned asks by co-sponsoring (or authoring a companion to) the following bills:
  - Medicare Dental Benefit
    - S.1423 Medicare and Medicaid Dental, Vision, and Hearing Benefit Act (Sen. Casey)
  - Making oral health care a mandatory component of pregnancy-related benefits in Medicaid:
A Few More Pictures from Florida’s Hill Day
The 5th Annual Oral Health Equity Summit
Oral Health Equity Summit

- On Tuesday, the Miami-Dade Oral Health Network hosted the 5th Annual Oral Health Equity Summit at Miami Dade College’s Hialeah campus.

- The summit addressed the oral health needs of the community and highlighted policies that could increase oral health equity and access.

- The event brought together community members, elected officials, and the region’s leading experts in oral health advocacy:
  - Dr. Scott Tomar - Professor in the Department of Community Dentistry and Behavioral Science at the University of Florida College of Dentistry
  - Jason Pizzo - Democratic member of the Florida Legislature representing the State’s 38th Senate district.
  - Dr. Jane Grover - Director of the Council on Advocacy for Access and Prevention of the American Dental Association
  - Kathlyn Leiviska - Advanced Dental Therapist at HealthPartners Minnesota
Upcoming Meetings

- Next meeting is tentatively scheduled for:
  - Friday, December 20, 2019
  - How does this timing work for the group?
Learning Opportunities

- The DentaQuest Partnership has completed the process of joining the former DentaQuest Institute & DentaQuest Foundation websites www.dentaquestpartnership.org.

- The main navigation of the website is structured by the four core elements of the DentaQuest Partnership: Grantmaking, Care Improvement, Research and Thought Leadership. Viewers can also find the following:
  - A newsroom where you can view the latest DentaQuest Partnership updates and access copies of DQ’s previous newsletters
  - An events page that lists upcoming speaking engagements and other events DQ is participating in/supporting
  - An Online Learning Center where you can access a variety of free resources and learning opportunities
Learning Opportunities

- **DentaQuest Partnership Online Learning Center**
  
  A hub of learning and resources for care professionals interested in prevention and disease management protocols.

- The DentaQuest Institute provides free webinars and online learning opportunities throughout the year. New webinars and sessions will be added frequently, so please check back to see what is available.

  - Visit [https://www.dentaquestinstitute.org/learn/online-learning-center](https://www.dentaquestinstitute.org/learn/online-learning-center)
SAVE THE DATE FOR AN OPEN TWITTER CHAT!

Wednesday, December 4th
3 to 4 pm ET

We had an impactful Hill Day in October and want to keep the momentum going! Plan to join this twitter chat so we keep our policy issues, especially Medicare dental coverage, front and center for OPEN members and Congress. Watch for more information coming soon, including a “how to” guide for participating. Invite your friends and colleagues to join too.

*A chance to meet up virtually, learn from each other, and increase awareness about our work.
The DentaQuest Partnership for Oral Health Advancement is running a 3-part series that outlines barriers to dental care based on income and insurance, and how expansion of an adult dental benefit could increase access to care and reduce out-of-pocket costs.

You can read Part 1 and Part 2 of the series by clicking the hyperlink or visiting https://www.dentaquestpartnership.org/research
Learning Opportunities

The OH2020 Network is now the Oral Health Progress and Equity Network!
Sign up for the OPEN Network’s e-community to get the latest news and updates on impact being made across the country, participate in webinars, access resources and technical assistance from experts and make new connections and share your own learnings with hundreds of others working to make our country healthier.

- Register: http://www.oralhealth.network
- Join the Florida State Page!

Happy Thanksgiving!